



CONVENIENT PAYMENT OPTIONS FOR FAMILIES



ENHANCED REPORTING FOR SCHOOLS.

Parents want the best for their children, and that's why private education is so important. Prestigious schools around the country do everything they can to instill hard-working values and provide kids with a tremendous education to prepare them for the rest of their lives. FACTS has helped make educational dreams more attainable for families for nearly three decades.

FLEXIBLE TUITION MANAGEMENT

Tuition Management & Payment Processing from FACTS is a helpful solution that allows parents to choose to pay monthly, by semester, or in full annually. Schools can choose payment dates and bill families for all incidental fees including field trips, lunches, band fees, and more! FACTS is continually working to make this system more user-friendly and intuitive for schools.

Tuition Management from FACTS helps private schools with collections. “FACTS allows our school to effectively manage tuition collections, which improves our cash flow,” says Martin Thomas of Georgetown Preparatory School in Bethesda, MD. “FACTS is easy to use. The system allows us to automatically re-enroll students, and puts us in charge of decision making.”

Ease of use and efficiency are just a few of the must-have benefits that Tuition Management from FACTS provides schools. Besides giving schools the efficiency they want, our system also gives families the peace of mind that they need. “It has cut down on processing time in the business office and it’s put parents at ease because they are the ones who enter their information and control it,” says Robert Powers of Alexandria Country Day School in Alexandria, VA. “Their systematic approach is helpful. FACTS sends a reminder e-mail to parents letting them know when their bank account is going to be debited. Parents love the platform because they don’t have to re-enroll once they’re in. The student—and their account information—is saved once it’s entered.”

Tuition Management & Payment Processing allows schools and families to manage, track, and pay for tuition and other expenses. It’s this type of comprehensive system that takes a complex process and simplifies it in a big way.

SIMPLIFIED GRANT & AID ASSESSMENT

Grant and aid assessment can be a tedious and time-consuming process. Schools often wonder how much to award and which families should receive the aid. FACTS Grant & Aid Assessment takes the guesswork out of the process by providing schools with an analysis of detailed data, giving them the guidance they need to make critical decisions.

Awarding financial aid can be extremely overwhelming for schools that don’t use FACTS. “We have a one-person office and about 1,200 applications per year. We use FACTS as a guideline to help determine grant and aid needs. I still go through each application, including all tax forms to determine what the award amount will be, but I couldn’t possibly process, enter, and determine need as a lone man in my office. That’s why FACTS is so helpful! They work with us to evaluate all of our families’ applications and verify them for accuracy. This helps our financial aid discussions and decisions,” says Owen Tinti-Kane of Boston College High in Dorchester, MA.

Grant & Aid Assessment from FACTS goes above and beyond, turning a one-man office into an aid assessment machine. It also helps parents through the process. “FACTS provides our parents with an easy-to-use form to fill out to apply for financial aid. They follow up with families via e-mail, and they help them if any necessary forms are missing. We work together to help guide parents through the completion phase for applying for financial aid. FACTS does really important work on behalf of our parents, and they save me a lot of time when it comes to processing applications and calculating need,” says Tinti-Kane.

SERVICE THAT EXCEEDS EXPECTATIONS

Customer service isn’t about maintaining the status quo, nor is it about helping people out of obligation. To us, customer service is about exceeding expectations with current and prospective clients during every interaction. “The customer service at FACTS is excellent. We consider going to the FACTS system one of the best decisions we’ve ever made,” said Martin Thomas.

When it comes to customer service, it’s our mission to get it right the first time, every time. “Their service is superb. It’s excellent,” said Stacy Casco of Maui Preparatory Academy in Lahaina, HI. “Whoever I talk with on the phone is helpful. I’ve never been transferred or put on hold. It’s immediate customer service from the entire FACTS staff. It’s wonderful, and absolutely top notch!”

Our turn-key tools provide schools with the solutions they need, when they need them. And our customers help us understand that to be the best, we must constantly stay on top of an evolving industry and continue to push ourselves as a company to continually get better. “Customer service is top-notch and a true strength of FACTS. From my earliest interactions, their team has always been pleasant, knowledgeable, and easy to talk to and work with. I can’t think of any time that I’ve needed more than one call to get an answer to a question,” added Tinti-Kane.

As a result of helpful customer feedback over the years, we’ve created new products and services. Customers can purchase FACTS tools separately and integrate them with their existing programs, or they can bundle FACTS tools and services together for even greater efficiency.

THESE SCHOOLS LOVE FACTS

Georgetown Preparatory School

Bethesda, MD

Georgetown Preparatory School is an independent, Jesuit college-preparatory school for young men. Students come to Prep from across the nation and around the world. Founded in 1789 by America's first Catholic bishop, Prep is the nation's oldest Jesuit school and the only Jesuit boarding school.

"FACTS improved our cash flow. It's easy to use because it allows automatic re-enrollment and puts us in charge of decision making."

Martin Thomas, Director of Financial Services

Boston College High

Dorchester, MA

Boston College High strives to challenge students to become young men of integrity, educated in faith and for justice, committed to academic excellence and service to others.

"The FACTS calculation tools help us maintain our enrollment because they provide us with solid guidance in terms of where we should use our financial aid dollars. This helps us meet our enrollment goals."

Owen Tinti-Kane, Director of Financial Aid

Alexandria Country Day School

Alexandria, VA

Alexandria Country Day School is a coeducational, nonsectarian, independent school—founded in 1983 by a group of parents and educators dedicated to quality education with an interest in providing an environment where children can develop to their full potential.

"You couldn't have people more committed to helping our school and the families we serve. The team at FACTS is serious, resolute, diligent, and pleasant to interact with. I feel like they really care. It's really remarkable. They communicate efficiently, and each thing is addressed per my wishes, and that's normally not the case elsewhere."

Robert Powers, Business Manager

Maui Preparatory Academy

Lahaina, HI

Maui Preparatory Academy provides a superior educational program in a safe, nurturing, and stimulating environment. Maui Prep fosters a love of learning while instilling academic excellence, artistic expression, athletic achievement, and the skills necessary for students to succeed in the 21st century.

"FACTS customer service representatives always have the answers I need. They'll walk me through whatever questions I have, and they'll tell me exactly what I need to do. I've always had good customer care experiences with FACTS!"

Stacy Casco, Business Office Administrator

SERVING FAMILIES AND SCHOOLS

For more than 25 years, FACTS has been committed to providing excellent customer service and products that help families and schools make educational dreams possible. Our products and services are utilized by more than one million families and more than 5,500 schools. A 97% customer satisfaction rate is testimony to our hard work and heartfelt dedication to the needs of those we serve.



FACTS Management Company is proud to assist private and faith-based schools by providing payment processing and organizational tools for tuition management, financial aid assessment, donor management, and college planning services. Powered by a combination of dynamic web-based tools and superior customer service recognized throughout the industry, FACTS' coordinated suite of products and services enhances the financial stability and affordability of educational institutions everywhere.

TO LEARN MORE ABOUT FACTS,
please visit us at factsmgt.com.

